

MICHEL LUC REGIMBALD BAA, MBA, CVA, CM&AA, CMAP
CERTIFIED VALUATION APPRAISER, CERTIFIED MERGER AND ACQUISITION ADVISOR
INVERNESS CONSULTING GROUP INC.
TEL: 1-514-875-1755 1-514-231-7418 (DIRECT)
E-MAIL: MLREGIMBALD@INVESTPROCONSULTANTS.COM
WWW.INVERNESSCONSULTANTS.COM

MR. REGIMBALD HAS MORE THAN 30 YEARS OF EXPERIENCE IN LOCAL AND INTERNATIONAL BUSINESS REORGANIZATION PROJECTS. HE IS PRESIDENT OF THE CANADIAN CHAPTER OF IACVA, AN INTERNATIONAL ASSOCIATION OF BUSINESS VALUATORS IMPLEMENTED IN 54 COUNTRIES. HIS EXPERTISE IN BUSINESS ENABLES HIM TO QUICKLY UNDERSTAND BUSINESS SITUATIONS AND TO PROMPTLY IDENTIFY PERTINENT SOLUTIONS THAT CAN IMPROVE ENTERPRISE VALUE.

MR. REGIMBALD PROVIDES A HIGH CALIBER CONTRIBUTION: HE HAS AN EXTENSIVE KNOWLEDGE OF BUSINESS WORKINGS AND TRANSACTIONS IN MANY MARKETS, HE PROPOSES EFFICIENT AND DYNAMIC SERVICES IN BUSINESS MARKET VALUE APPRAISAL, GROWTH BY ACQUISITION AND SUCCESSION OF BUSINESSES, REORGANIZATION OF BUSINESSES AND PARTNERSHIPS; HE PROVIDES COMPLETE AND SPECIALIZED SOLUTIONS THAT ARE ORIENTED ON RESULTS AND THE IMPROVEMENT OF ENTERPRISE MARKET VALUE.

SINCE 1990, MR. REGIMBALD HAS BEEN PROVIDING STRATEGIC VALUATION AND TRANSACTION CONSULTING SERVICES: OVER THIS PERIOD, AT THE EXECUTIVE LEVEL OF COMPANIES, HE HAS BEEN INVOLVED IN MORE THAN 500 MANDATES IN VARIOUS SMALL, MEDIUM AND LARGE SIZE BUSINESSES IN CANADA AND ABROAD, TO REVIEW, RE-POSITION, RE-ORGANIZE AND WALK THROUGH VARIOUS STAGES OF CHANGES IN GROWTH BY ACQUISITION, INTERNAL SUCCESSION OR SELLING OF BUSINESS STRATEGIES, REORGANIZATION OF PARTNERSHIPS AND COMPANIES, LOCALLY AND INTERNATIONALLY.

IN THE COURSE OF HIS BUSINESS AND CONSULTING CAREER, MR. REGIMBALD HAS ENABLED HUNDREDS OF COMPANIES TO BETTER UNDERSTAND AND IMPROVE MARKET VALUE (HE IS A CERTIFIED VALUATION APPRAISER AVA OF NACVA AND CVA OF IACVA PRESENT IN MORE THAN 54 COUNTRIES), TO DEVELOP THEIR POTENTIALS, TO BECOME MORE COMPETITIVE AND TO ACHIEVE HIGHER LEVELS OF PERFORMANCE (HE IS CERTIFIED MERGER & ACQUISITION ADVISOR OF THE LOYOLA CHICAGO UNIVERSITY AND CHARTERED MERGER AND ACQUISITION PROFESSIONAL OF THE MIDDLE MARKET INVESTMENT BANKING ASSOCIATION). MR. REGIMBALD IS WELL REPUTED AT MANY LOCAL AND INTERNATIONAL BANKS, THE CHAMBER OF NOTARIES OF QUEBEC AND ECONOMIC DEVELOPMENT ORGANIZATIONS.

EDUCATION AND PROFESSIONAL DESIGNATIONS

- MBA, MCGILL UNIVERSITY, MONTREAL, QUEBEC (CANADA)
- BAA FINANCE, UNIVERSITY OF SHERBROOKE, SHERBROOKE, QUEBEC (CANADA)
- AVA, NATIONAL ASSOCIATION OF CERTIFIED VALUATION ANALYSTS, SALT LAKE CITY, UTAH (USA)
- CVA, INTERNATIONAL ASSOCIATION OF CONSULTANTS, VALUATORS AND ANALYSTS, SEATTLE, WASHINGTON (USA)
- CM&AA, LOYOLA CHICAGO UNIVERSITY, CHICAGO, ILLINOIS (USA)
- CMAP, MIDDLE MARKET INVESTMENT BANKING ASSOCIATION OF NACVA, SALT LAKE CITY, UTAH (USA)

PROFESSIONAL ASSOCIATIONS

- NATIONAL ASSOCIATION OF CERTIFIED VALUATION ANALYSTS (NACVA)
- THE INSTITUTE OF BUSINESS APPRAISERS (IBA)
- INTERNATIONAL ASSOCIATION OF CONSULTANTS, VALUATORS AND ANALYSTS (IACVA)
- ALLIANCE OF MERGER & ACQUISITION ADVISORS (AM&AA)
- MIDDLE MARKET INVESTMENT BANKING ASSOCIATION (MMIBA)

OTHER PROFESSIONAL EDUCATION

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| <ul style="list-style-type: none"> ○ BUSINESS APPRAISAL STANDARDS – IBA ○ VALUATION REPORT WRITING & ANALYSIS – IBA ○ CRITIQUING BUSINESS VALUATION REPORTS – IBA ○ SALES SIDE OF M&A – NACVA ○ BUY SIDE OF M&A – NACVA ○ ADVANCED M&A TOPICS – NACVA ○ DETERMINING PERSONAL DAMAGES – NACVA ○ THE VALUATION OF PRIVATE EQUITY INVESTMENTS – NACVA ○ THE PRIVATE CAPITAL MARKETPLACE – AMAA ○ THE DYNAMICS OF M&A ENGAGEMENTS – AMAA ○ BUSINESS ANALYSIS & VALUATION FOR M&A STANDARDS – AMAA | <ul style="list-style-type: none"> ○ TRANSACTION VALUATION – AMAA ○ IMPACT OF BALANCE SHEET ON VALUATION & DEAL STRUCTURING – AMAA ○ M & A TAX ISSUES (US) – AMAA ○ FINANCING GROWTH & ACQUISITION – AMAA ○ MERGERS AND ACQUISITIONS : LEGAL CONSIDERATIONS – AMAA ○ THE PRIVATE COST OF CAPITAL MODEL – NACVA ○ THE LEGAL MANDATE FOR FAIR MARKET VALUE – NACVA ○ DETERMINING THE COST OF CAPITAL – APPLICATION AND RECONCILIATION OF IBBOTSON AND DUFF & PHELPS – NACVA ○ MARKETABILITY DISCOUNTS AND VALUATION STANDARDS – NACVA ○ DEALING WITH INTEREST BEARING DEBT IN VALUATION – NACVA ○ LOCATION AND THE LIQUIDITY AND VALUATION OF PRIVATE BUSINESSES – NACVA |
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FUNCTIONAL EXPERIENCES

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| <ul style="list-style-type: none"> ○ BUSINESS VALUATION OF EQUITY INTEREST ○ BUSINESS DIAGNOSTIC ○ GROWTH POTENTIAL EVALUATION ○ STRATEGIC POSITIONING ○ INTERNATIONAL STRATEGIES | <ul style="list-style-type: none"> ○ GROWTH BY ACQUISITION STRATEGIES ○ INTERNAL TRANSITION STRATEGIES ○ CAPITAL STRUCTURE RE-ENGINEERING ○ MERGER, ACQUISITION, SELLING OF BUSINESSES ○ CORPORATE AND PARTNERSHIP RE-ORGANIZATION |
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